

www.powerties.net

This is a quick reference sheet for implementing the *Power Ties* system. You can find guidance on each of the steps below in the book *Power Ties: The International Student's Guide to Finding a Job in the United States*, and also at the *Power Ties* blog: www.powerties.net/index.php/blog

QUICK START CHECKLIST

Preparat	ion:	POWER
	What do you want to do?	
	What is your value to an employer?	The International Student's Guide to Finding a Job
	Ten questions for an expert in your field	in the United States
	Two practice informational interviews	*Dan's grasp of what it takes for fowlage insudents to be hired in the U.S. is second to
Weekly o	utreach:	nos. He particul, no nonsema approach often unique ninght not he scalar hintog particion of heritacin comprised, and the strategive enemail for second. - Sean Preparent, Caver Cook & Covultum, Caver Ordina for Local to Heritacine Corporate Production of the Covultum of
	Make a list of ten people who	
	 Are doing something you might want to do Are working for an organization you might want to work for Call/email 10-20 people, stating 1. Who you are: "I'm a student at" 2. How you found them: "I came across your name" 3. What do you want: "I'd like to arrange a time to get your advice" Reach back out to unanswered outreach from prior week Schedule two informational interviews 	
In each i	nterview:	
	Briefly introduce yourself and why you asked for the meeting	
	Ask your questions and follow your interests	
	Take notes (challenges, shared interests, advice, commitments,	
_	referrals, etc.)	
	Thank the person: "Let me know if I can return the favor."	
	Who else would they recommend you speak with?	
Weekly f	ollow up:	
	Results of any referrals received?	
	Follow through on any commitments made?	
	Provide help with any problems?	

Something remind you of your conversation?